

SMALL BUSINESS EXCHANGE

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February 4, 2021

7 COVID-19 Related Challenges That Contractors Need to Tackle in 2021

[Article was originally posted on www.constructconnect.com]

By Ed Williams

Despite being the leader in technology, research, and health sciences, the US on January 14, 2021, was the country with the highest number of COVID-19 cases surging as high as 23.1 million and more than 384K deaths.

Even though we have already entered the first month of 2021, these numbers still have a significant impact on the construction. As the pandemic beginning from Wuhan, China, in December 2019 continued to plague the commercial construction, layoffs, shutdowns, and financial instability were some of the few aftereffects that contractors are dealing with until today.

Usually, construction firms working on the projects practice the idea of freezing the funds for uncertain times while trimming the budget of future projects to ensure cash flow. However, more than 10 months of the pandemic has taken many contractors close to bankruptcy with a consistent test of retaining their business.

Besides this, most construction experts and economists have predicted that the challenges associated with the construction industry will continue to prevail in 2021 making it difficult for contractors to re-establish their grip on projects. However, only those contractors who will have the right potential to overcome some common challenges associated with construction during COVID-19 will be able to grow.

Let us quickly get to understand these challenges which construction contractors will need to tackle in 2021 and learn how they are going to make it more difficult for contractors to find their way to cash flow and sustainability.

Lack of Skilled Labor

For more than two decades, the Construction industry is struggling with a massive shortage of skilled labor. Though the situation started to improve a bit, COVID-19 rushed in to cause shutdowns and slowed industry growth with a large number of layoffs that happened last spring.

■ Continued on page 12



NextFlex Receives \$600K from the California Governor's Office of Planning and Research to Help Small Businesses Fuel Defense Innovations

[Article was originally posted on www.businesswire.com]

NextFlex, America's Flexible Hybrid Electronics (FHE) Manufacturing Innovation Institute, announced today that it has received a \$600,000 grant from the California Governor's Office of Planning and Research (OPR) to support California's defense innovation and manufacturing ecosystem through small business development. California is home to more than 30,000 defense suppliers for the US Department of Defense, making it a critical state for innovative defense

initiatives to ensure that the US military has access to the latest technology to secure the nation.

NextFlex was selected to receive the grant due to its expertise in FHE manufacturing which combines previously impossible attributes for systems together to produce form factors, cost points, lot sizes and delivery schedules simply not possible with traditional methods. FHE is a robust additive digital technology that produces lightweight, flexible and stretchable smart systems, and is revolutionizing heterogeneous integration and multilayer advanced packaging in electronics.

With the grant funds, NextFlex will support small businesses in the California defense industrial base by providing access to leading edge FHE design, prototyping, and low-volume additive manufacturing services through its Technology Hub in San Jose.

"This important program will not only help small California businesses develop their products, it will help expand the role of flexible electronics and additive manufacturing in defense applications," said Malcolm Thompson, NextFlex Executive Director. "We are pleased to be working with the state of California to help small defense manufacturers design in leading edge advanced technology into their systems and realize all of the advantages that FHE can provide."

NextFlex specializes in medical wearables, and its manufacturing hub is ITAR and FDA compliant, and can produce functional devices and systems for defense applications as well as for commercial customers.

The California Advanced Defense Ecosystems & National Consortia Effort (CADENCE) oversees the grant, drawing together symbiotic ecosystem

partners such as the new US Space Command's Combined Force Space Component Command (CFSCC), the Pentagon's Defense Innovation Unit (DIU), Naval Information Warfare Systems Command (NAVWAR), NavelX Tech Bridges, National Security Innovation Network (NSIN) and Defense Microelectronics Activity (DMEA) to align development of secure next generation warfare systems and to train the defense manufacturing workforce. Through this grant, NextFlex will help small businesses strengthen their capabilities to support these objectives.

"The erosion of American manufacturing capacity and capability over the last several decades threatens to undermine the ability of U.S. suppliers in the innovation and manufacturing base to meet national security requirements. Addressing these challenges requires a multi-faceted approach that builds on close partnerships between DoD, state and local governments, institutions of higher education, business, and non-profit organizations. California's defense innovation and manufacturing ecosystems play a premier role in

■ Continued on page 8

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National African American (Black) History Month: February 2021

To commemorate and celebrate the contributions to our nation made by people of African descent, American historian Carter G. Woodson established Black History Week (then called “Negro History Week”) nearly a century ago. The event was first celebrated during the second week of February 1926, selected because it coincides with the birthdays of both Abraham Lincoln (February 12) and abolitionist/writer Frederick Douglass (February 14). That week would continue to be set aside for the event until 1976 when, as part of the nation’s bicentennial, it was expanded to a month. Since then, U.S. presidents have proclaimed February as National African American History Month.

The following facts are made possible by the invaluable responses to the U.S. Census Bureau’s surveys. We appreciate the public’s cooperation as we continuously measure America’s people, places and economy.

Note: References to the Black population in this publication are to single-race Black people (“Black alone”) unless otherwise noted.

Did You Know?

48.2 million

The Black population, either alone or in combination with one or more races, in the United States in 2019.

Source: 2019 Population Estimates

87.9%

The percentage of African Americans age 25 and older with a high school diploma or higher in 2019.

Source: Current Population Survey

30.7%

The percentage of the employed Black population age 16 and older working in management, business, science and arts occupations in 2019.

Source: 2019 American Community Survey (Source includes more on occupations, commuting and industries.)

124,004

The number of Black-owned employer businesses in the United States in 2017.

Source: 2018 Annual Business Survey, data year 2017

2.1 million

The number of Black military veterans in the United States nationwide in 2019.

Source: 2019 American Community Survey

SOURCE: <https://www.census.gov/newsroom/facts-for-features/2021/black-history-month.html>

26 Little-Known Black History Facts You May Not Have Learned In School

[Article was originally posted on www.oprahmag.com]

By McKenzie Jean-Philippe,

From the hidden figures that made an impact, essential Black inventors, change-making civil rights leaders, award-winning authors, and show-stopping 21st century women, Black history is rich in America. Resources like BlackPast.org, the National Museum of African American History and Culture, and the Library of Congress are great ways to expand on your knowledge as well as learn little-known Black history facts to further your understanding of African American culture. We’ve gathered a few choice bits of trivia, spanning various topics that will inspire you to take your research beyond Black History Month.

Literature

Phillis Wheatley was the first African American to publish a book of poetry, *Poems on Various Subjects, Religious and Moral*, in 1773. Born in Gambia and sold to the Wheatley family in Boston when she was 7 years old, Wheatley was emancipated shortly after her book was released.

“Bars Fight,” written by poet and activist **Lucy Terry** in 1746, was the first known poem written by a Black American. Terry was enslaved in Rhode Island as a toddler, but became free at age 26 after marrying a free Black man.

Clotel; or, *The President’s Daughter*, was the first novel published by an African American, in 1853. It was written by abolitionist and lecturer **William Wells Brown**.

Important figures

William Tucker was the first known Black person to be born in the 13 colonies. He was born in Jamestown, Virginia in 1624. According to BlackPast.org, his parents were indentured servants and part of the first group of Africans brought to colonial soil by Great Britain.

Anthony Benezet, a white Quaker, abolitionist, and educator, is credited with creating the first public school for African American children in the early 1770s.

After graduating from Oberlin College in 1850 with a literary degree, **Lucy Stanton** became the first Black woman in America to earn a four-year college degree.

Music and Television

Dubbed “Hip-Hop’s First Godmother” by Billboard, singer and music producer **Sylvia Robinson** produced the first-ever commercially successful rap record: “Rapper’s Delight” by The Sugarhill Gang. And along with her husband, she co-owned the first hip-hop label, Sugar Hill Records.

Renowned singer and jazz pianist, **Nat King Cole**, was the first Black American to host a TV show: NBC’s *The Nat King Cole Show*.

Stevie Wonder is not only the first Black artist to win a Grammy for Album of the Year for 1973’s *Innervisions*, but the first and only musician to win Album Of The Year with three consecutive studio albums.

In 1981, Broadcast journalist **Bryant Gumbel** became the first Black person to host a network morning show when he joined NBC’s *Today Show*.

In 1940, **Hattie McDaniel** became the first Black person to win an Oscar for her supporting role in *Gone With the Wind*. 24 years later, Sidney Poitier became the first Black man to win an Oscar for his leading role in *Lilies of the Field*.

Inventors

Hairdresser **Christina M. Jenkins** is credited with inventing the weave. Also known as a sew-in, the Louisiana native (who eventually relocated to Ohio) earned a patent for her creation in 1952—though it was overturned in 1965, according to Stylist.

Computer scientist **Lisa Gelobter** assisted with the 1995 creation of Shockwave, essential technology that led to the development of web animation. (So we have her to thank for GIFs).

Agricultural scientist **George Carver** was responsible for creating over 500 new products made from peanuts and sweet potatoes, including cooking oils, paint, and soap.

Sports

In 1908, after winning the 4 x 400 meter relay, **John Taylor** became the first African American to win gold in the Olympics. And in 1948, **Alice Coachman** became the first Black woman in the world to win an Olympic gold medal while competing in the high jump.

Founded in 1984, The Bill Pickett Invitational Rodeo is the only touring African American rodeo in the world.

In 1920, **Fritz Pollard** and **Bobby Marshall** became the first Black athletes to play in the NFL. Pollard was also the league’s first Black coach.

In 2012, at the London Olympics, **Gabby Douglas** became the first Black gymnast to win the Individual All-Around title.

In 1996, **Sheryl Swoopes** became the first player to sign with the WNBA, with the league debuting a year later.

Society and Life

First published in 1936, “*Negro Motorist Green Book*” was a comprehensive guide for Black travelers about locations across America—and eventually overseas—that were either Black-owned or didn’t engage in segregationist practices. The guide was printed for 30 years. It stopped publication in 1966, two years after the Civil Rights Act was passed.

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NEW ORLEANS RTA

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Access to Capital

Ready to Grow Your Business?

Small Business Financing from Fundbox

[Article was originally posted on www.nav.com]

By Susan Guillory,

Every business needs capital to operate and grow, but sometimes you're short on funds to do so. Maybe your customers have unpaid invoices, creating a cash crunch, or you simply need more money than you've got in your business bank account to cover an expense. That's when financing comes in handy. But what if you don't qualify for a traditional small business loan with a lender like a bank or the SBA?

Fundbox might be the solution you're seeking.

What is Fundbox?

Fundbox is an online lender that provides small business owners with a line of credit, giving them access to funds they can use to build and grow their businesses.

Additionally, Fundbox currently offers PPP loan funding (Paycheck Protection Program).

How Do Fundbox Small Business Loans Work?

Unlike with small business loans, a Fundbox line of credit does not provide a lump sum payment all at once. Instead, borrowers have access to funding up to a designated credit limit. They can borrow as much or as little as they'd like, and once they repay that amount, the funds are replenished.

Once borrowers take out funds from that credit line, weekly repayments will be automatically deducted from their business checking account.

How Does Fundbox Compare to Other Lenders?

Unlike many lenders, such as banks or the Small Business Association, online lender Fundbox doesn't put as much emphasis on high credit scores

to qualify applicants.

Instead, the lender looks at annual revenues to make its credit decision. During the application process, you can connect your bank or accounting software to show your revenues when applying for Fundbox credit.

Fundbox reviews are overwhelmingly positive, giving accolades for fast turnaround on loan applications and funding, as well as stellar customer service.

Fundbox Terms, Requirements, Rates, and Fees

Fundbox isn't the cheapest financing out there, but for those who don't qualify for other options, it's still a worthy contender.

The interest rate fees depend on whether you take opt for a 12-week line of credit or a 24-week credit line repayment period.

12-week: 4.66%

24-week: 8.99%

Fundbox fees may vary from applicant to applicant.

Unlike many other online lenders, Fundbox doesn't charge origination fees, nor fees for early repayment.

Fundbox Pros and Cons

If you're considering opening a revolving line of credit with Fundbox, be aware of the benefits and drawbacks.

Pros

Fundbox allows you to borrow up to \$100,000 for your business. Rather than requiring a high credit

Continued on page 6



California Sub-Bid Request Ads

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: Los Angeles County Metropolitan Transportation Authority
LA Metro IFB No. C1197
Please Submit Proposals By: February 18, 2020 - 2:00 PM
Skanska Proposal Due to Owner: February 25, 2021 - 2:00 PM
This project has 15% SBE and 3% DVBE Participation

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified SBE and DVBE subcontractors related to the scopes of work below for the

**AIRPORT METRO CONNECTOR TRANSIT STATION/96th STREET STATION
 IN LOS ANGELES COUNTY, CALIFORNIA**

Plans & Specs can be accessed and download online at Building Connected here:
<https://app.buildingconnected.com/public/59b1c0096ab4570007e09292>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Aggregates, Concrete, Pipe Materials, Signage, Track Materials, Asphalt Paving, Minor Concrete, Erosion Control, Electrical, Environmental, Fencing, Landscaping, QA/QC, Reinforcing Steel, Saw Cutting, Roadside Signs, Sign Structures, Storm Drain System, Striping, Surveying, Traffic Control, Trackwork, Utilities, Temporary Office Trailers, Photos and Video Documentation, Sweeping, Potholing, Trucking Furnish and Install Structural Steel, Metal Decking, Steel Stairs, Misc. Metals, Finish Carpentry, Traffic Coatings, Waterproofing, Metal Panels, Spray Fireproofing, Expansion Joints, Doors, Frames and Hardware supplied and installed, Overhead Doors, Glass & Glazing, Metal Stud Framing, ACT, Terrazzo Flooring, Flooring, Painting and Wall Coverings, Louvers, Signage, Toilet Compartments, Toilet Partitions & Bathroom Accessories, Fire Extinguishers & Cabinets, Metal Lockets, Metal Storage Shelving, Bird Control Devices, Parking Equipment, Fall Protection, Manufactured Casework, Countertops, Site Furniture, Elevators/Escalators, Fire Protection, Plumbing, HVAC Dry Side, Electrical and Low Voltage

Requirements: Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. All SBE and DVBE firms must be certified by LA Metro by the proposal due date. If you are a SBE/DVBE Company, please provide your certification letter with your proposal. If you are a Non SBE or DVBE, please indicate all lower-tier participation on your quotation as it will be evaluate it with your price. In order to assist SBEs or DVBEs subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska is an Equal Opportunity/Affirmative Action Employer
 EEO/AA/Vet/Disability Employer**
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360 • Fax: (951) 788-2449
 Lead Estimator: Cody Crow Email: bids.social@skanska.com

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: California Department of Transportation
Caltrans Contract Number: 08-1C0824
Proposal Due Date: February 23, 2021 - 2:00 PM

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

**CONSTRUCTION ON STATE HIGHWAY IN RIVERSIDE COUNTY FROM ROUTE 10/177 SEPARATION TO
 1.1 MILES WEST OF WILEY'S WELL ROAD OVERCROSSING
 In District 08 On Route 10**

Plans & Specs can be accessed and downloaded online at: Caltrans Office of Engineer Contractor's Corner.
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-1C0824>

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments: Develop Water Supply, Construction Area Signs, Traffic Control System, Striping, PCMS Boards, Radar Speed Feedback Signs, Temporary Railing (Type K), Temporary Traffic Screen, Implement BMP, SWPPP, Temporary Erosion Control, Street Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Contractor-Supplied Biologist, Natural Resource Protection Plan, Clear and Grub, Roadway Excavation, Shoulder Backing, Structure Excavation, Sand Bedding, Structure Backfill, Imported Borrow, Erosion Control, Class 2 Aggregate Subbase, Class 2 Aggregate Base, Lean Concrete Base Rapid Setting, Replace Asphalt Concrete Surfacing, Prime Coat, Hot Mix Asphalt, Rubberized Hot Mix Asphalt, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, Remove Base And Surfacing, CRCP, JPCP, JPCP Rapid Setting, CIDH Piling, Structural Concrete, Paving Notch Extension, Drill And Bond Dowel, Joint Seal, Bar Reinforcing Steel, Remove Asphalt Concrete Surfacing, Prepare Concrete Bridge Deck Surface, Furnish and Place Polyester Concrete Overlay, Bridge Removal, Storm Drain (Corrugated Steel Pipe), Rock Slope Protection, RSP Fabric, Minor Concrete, Obliterate Surfacing, Fencing, Guardrail Systems, Roadside Signs, Concrete Barrier, Rumble Strip, Electrical Systems, Trucking, Water Truck, Readymix Concrete, Saw Cutting, Rip Rap.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
 EEO/AA/Vet/Disability Employer**
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360 • Fax: (951) 788-2449
 Lead Estimator: Joe Sidor Email: bids.social@skanska.com



California Sub-Bid Request Ads



An Equal Opportunity Employer
is requesting quotations from all qualified
DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

Contract No. 04-2K8404

HMA, STRUCTURAL CONCRETE, CIDH PILING AND REBAR

FOR CONSTRUCTION ON STATE HIGHWAY IN SOLANO COUNTY IN VALLEJO AT ROUTE 80/29 SEPARATION AND ON ROUTE 80 FROM 0.2 MILE NORTH OF CARQUINEZ BRIDGE TOLL PLAZA TO 0.3 MILE SOUTH OF MAGAZINE STREET OVERCROSSING

Bid Closing Date: FEBRUARY 25, 2021 @ 2:00 PM

DBE GOAL: 12%

CONTACT:

David Aboujdom
Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300

Walnut Creek, California 94596

PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- ASPHALT PAVING
- BAR REINFORCING STEEL
- BRIDGE REMOVAL
- CAST IN DRILLED HOLE CONCRETE PILING
- CLEAR & GRUB
- COLD PLANE ASPHALT CONCRETE
- CONCRETE BARRIER
- CONSTRUCTION AREA SIGNS
- CRASH CUSHION
- ELECTRICAL
- EROSION CONTROL
- FENCE
- GRADING
- JOINT SEAL
- MINOR CONCRETE
- PRE-STRESSING
- RAPID STRENGTH CONCRETE
- ROADSIDE SIGNS
- SHEET PILING
- STRIPING & PAVEMENT MARKING
- STRUCTURE CONCRETE
- SWPPP
- TRAFFIC CONTROL
- UNDERGROUND

For the complete list of the Actual Project Bid Items go to:
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=04-2K8404>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email David Aboujdom contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email daboujdom@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact DAVID ABOUJDOM at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



300 California Street, Suite 600 • San Francisco, CA 94104
Phone: 415-281-2630

REQUEST FOR MBE, WBE, OBE SUBCONTRACTORS AND SUPPLIERS FOR:

City and County of San Francisco Public Works RFQ for Construction Management Support Services, Earthquake Safety & Emergency Response – 2020 Bond Program

(SF Public Works Sourcing Event ID: 000004703)

Bid Date: Thursday, February 18, 2021

Contact: To be considered for this team, please provide the following items by noon, **Thursday, February 11, 2021:**

- (1) Letter of Interest
- (2) a copy of your current MBE/WBE/OBE certification
- (3) brief qualifications package
- (4) fee schedule.

All information should be provided electronically in MS Word or PDF format to **Laurie Stewart** at laurie.stewart@aecom.com AECOM will also provide copies of the RFQ document upon request. Be advised that an AECOM representative will contact qualified respondents and request additional information regarding this solicitation. Thank you for your response.

Specialty: AECOM is committed to achieving the goals set forth for the City and County of San Francisco Public Works Request for Qualifications for the Earthquake Safety & Emergency Response 2020 Bond Program. AECOM would welcome information from qualified subcontractors in all facets of: **Construction Management.**

To qualify as a subconsultant that will provide technical services described in the RFQ for this contract, firms must possess the following:

- Must be able to provide and facet of the above noted service
- Must have demonstrated experience with clients in the local San Francisco market
- Prior experience working with the City & County of San Francisco, including SF Public Works is preferred
- Must have knowledge and understanding of City and County of San Francisco regulations, codes and laws
- Have key professional personnel who possess appropriate licenses, registration or certifications.

SKANSKA-RASMUSSEN JOINT VENTURE

Subcontractor/Supplier Bids/Proposals Requested

Owner: Los Angeles County Metropolitan Transportation Authority

LA Metro IFB No. C70396C1205

Skanska-Rasmussen JV Proposal due to Owner By: February 24, 2021 – 2:00 PM

Subcontractors and Vendors please submit Proposals to Skanska-Rasmussen JV By:

February 19, 2021 – 2:00 PM

This project has 12% DBE Participation

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

**I-5 NORTH CAPACITY ENHANCEMENTS PROJECT
IN LOS ANGELES COUNTY, CALIFORNIA**

Plans, Specifications and Supplemental Bidding Documents can be accessed and download online at Building Connected here: <https://app.buildingconnected.com/public/59b1c0096ab4570007e09292>

Requested scopes include, but are not limited to the following and should be based on Owner's Contract documents and its amendments:

Aggregates, Concrete, Cellular Concrete, Pipe Materials, Asphalt Paving, Concrete Paving, Cold Planing, Minor Concrete, Ditch Lining, Sweeping, Erosion Control, Environmental, Clearing, Bridge Demolition, Bridge Deck Rehabilitation, Biologist, Fencing, Railings, Guardrail, Landscaping, QA/QC, Driven Pile, CIDH Pile, Precast Girders, Reinforcing Steel, Soil Nails, Shotcrete, Ground Anchors, Shoring, Masonry, Saw Cutting, Roadside Signs, Sign Structures, Sign Panels, Storm Drain System, Striping, Markings, Surveying, Traffic Control, Concrete Barrier, Utilities, Temporary Office Trailers, Photos and Video Documentation, Potholing, Trucking, Misc. Metals, Traffic Coatings, Formliner, Joint Seals, Painting and Staining, Fall Protection, Signals & Lighting, Electrical and Communications

Requirements:

All DBE firms must be certified under the California Unified Certification Program (CUCP) by the bid/proposal due date. If your firm qualifies, you can apply for DBE and SBE certification through Metro online at: <https://metro.gob2g.com/> Should you have any questions regarding Metro's certification process, contact Metro's certification Hotline at (213) 922-2600 for further assistance.

All Subcontractors competing for award of contracts of one hundred thousand dollars (\$100,000) or more will be required to complete and submit a Contractor Pre-Qualification Application to the Metro Pre-Qualification Office no later than the bid due date and time. Do not put copies of pre-qualification documents in your Bid. Subcontractor is responsible for ensuring a timely submittal of all Pre-Qualification Applications. For detailed instructions, refer to the Metro Contractor Pre-Qualification Application (EXHIBIT 14) which can be found on Building Connected through the link above.

Skanska-Rasmussen will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a Non DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible.

Subcontracting Requirements: This project will fall under a Contractor Controlled Insurance Program (CCIP), which modifies parts of Skanska-Rasmussen's standard insurance requirements. Please see Metro's IFB documents on Building Connected for more CCIP information. Skanska-Rasmussen's standard insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska-Rasmussen. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number, DIR Number, and Bond Rate on All Quotes Submitted. Please see the checklist on Building Connected for all required Subcontractor submittal documents.

Skanska-Rasmussen JV is an Equal Opportunity/Affirmative Action Employer

EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Ken Epps Email: bids.social@skanska.com

26 Little-Known Black History Facts You May Not Have Learned In School

Continued from page 2

The oldest Black female Greek-letter organization, Alpha Kappa Alpha Sorority, Inc. (AKA), was founded at Howard University in 1908. Alpha Phi Alpha Fraternity, Inc. (Alpha), the first Black male Greek-letter organization, was founded in 1906 at Cornell University.

It's estimated that around 100,000 enslaved people escaped to the North via the Underground Railroad from 1810 to 1850.

In July 1777, Vermont became the first colony to ban slavery.

In 1738, a group of newly freed men and women founded the town Gracia Real De Santa Teresa De Mose, Florida. Just two miles away from St. Augustine, it's considered to be the first-ever free Black settlement in the U.S., but was abandoned following the Seven Years' War in 1763.

SOURCE: www.oprahmag.com/life/a35181062/black-history-facts/



California Sub-Bid Request Ads



Is requesting quotes from certified and qualified SLBE and ELBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Asphalt, Concrete, Landscaping, Trucking, Potholing, Demo, Site work, Paving, Environmental Services, Underground Utilities, Electrical, Water, Sewer and Storm drain Construction, Masonry, Striping, Waterline Chlorination, Traffic Control, Survey, Material Suppliers, and Fuel

BALBOA PARK PIPELINE REPLACEMENT PHS II IN SAN DIEGO

Bid No. K-21-1992-DBB-3

SLBE Participation 9.6%

ELBE Participation 12.7%

TOTAL MANDATORY PARTICIPATION 22.3%

BID DATE FEBRUARY 16, 2021 at 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Matt Fleming

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Matt Fleming at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer



Is requesting quotes from certified and qualified **CBE and Minority/Women/Disadvantaged/Disabled Veteran (M/W/D/DVBE)** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing; Environmental Consulting Services; Highway, Street, and Bridge Construction; Human Resources Consulting Services; Landscaping Services; Masonry; Construction Material Merchant Wholesalers; V-Ditch/Shotcrete Construction; Aggregates; Concrete Ready Mix; Asphalt Paving; Erosion Control; Hydroseeding; QSD/SWPPP

SUPPLIERS

Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing; Environmental Consulting Services; Highway, Street, and Bridge Construction; Human Resources Consulting Services; Landscaping Services; Masonry; Construction Material Merchant Wholesalers; V-Ditch/Shotcrete Construction; Aggregates; Concrete Ready Mix; Asphalt Paving; Erosion Control; Hydroseeding; QSD/SWPPP

Peter Pitchess Detention Center Class III Landfill Closure Project Castaic, CA

Los Angeles County Public Works Specification No. 5703

Capital Project No. 86575

CBE GOAL 25%

BID DATE: March 8, 2021 at 12:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Nicholas Osborne

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Nicholas Osborne at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer



Is requesting quotes from certified and qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Develop Water, Electrical, Engineering-Geotechnical, SWPPP, Survey, Pile Driving/ Jack & Bore, Survey, Landscaping, Concrete Pumping, Fencing, Pilot Car Service, Bottom Dump Truck, Transfer Dump Truck, Super 10 Dump Truck, Flat Bed Trucking, Water Truck, End Dump Truck, Street Sweeping, Hazardous Substance Removal, Truck Rental, Trucker Broker, and Trucker

SUPPLIERS

Fuel, Sand & Gravel, Tools, Concrete & Cement, Staking, Landscaping materials, Asphalt, Pipe, Drainage Systems, Storm Water Systems, and Fencing Supplies

LOWER WALNUT CREEK RESTORATION PROJECT

For Contra Costa County

Engineer's Estimate \$12,670,000.00

Number of Working Days: 188

Project No. 7520-6B8285

DVBE GOAL: Fair Market

BID DATE: FEBRUARY 16, 2021 at 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Matt Williams

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Matt Williams at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer



Kiewit Bridge & Marine
Tel: (303) 723-7193
Contact : Jaryd Frost • Email: jaryd.frost@kiewit.com

Owner: Port of Long Beach
Project Name: Gerald Desmond Bridge Demolition – Specification No. HD-S2556
Location: 1900 W. Pier D Street, Long Beach, CA

Bid Date: March 30, 2021 at 2:00p.m.

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE) to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the U.S. Department of Transportation (DOT).

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scopes of work below.

Environmental consultant engineer, land surveying, dumpster and trash services, site security, traffic control/MOT, aggregate, abatement, trucking and hauling, water trucks, material landfill for dirt disposal and concrete rubble disposal, SWPPP, street sweeping, equipment, hoists and crane, scaffolding and electrical work.

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "invitation to bid" through Kiewit's electronic use of the Building Connected system (at no cost to bidder) with project information and bid instructions. Plans and specifications are also available for review at the address listed below if requested.

This project is subject to Davis-Bacon and Prevailing Wage Rates and Project Labor Agreement. The project is also partially funded by the Transportation Corridor Enhancement Program (TCEP) and is subject to federal funding requirements including, but not limited to the Buy America Provisions, DBE Program requirements, California Labor Code and the Davis-Bacon Act.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any, and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

In order to be utilized towards meeting the DBE goal, the firms utilized as DBE Subcontractors, Subconsultants, Suppliers, or service providers are required to be certified as DBE's by the California Unified Certification Program (CUCP) – <https://dot.ca.gov/programs/civil-rghs/dbe>

Kiewit intends to conduct itself in good faith with all DBEs regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, equipment, supplies, materials, or related assistance or services or project schedule, please contact the Lead Estimator listed above.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
Contact: **JIM YACKLEY**
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates/Viking, A Joint Venture is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 99 – CONSTRUCTION ON STATE HIGHWAY IN SAN JOAQUIN COUNTY

IN AND NEAR STOCKTON FROM 0.2 MILE NORTH OF LATHROP ROAD OVERCROSSING TO 0.3 MILE NORTH OF ARCH ROAD UNDERCROSSING,
Contract No. 10-1J2104
Disabled Veteran Business Enterprise
Goal Assigned is 3%

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: FEBRUARY 10, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, LEAD COMPLIANCE PLAN, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
Estimator: **David Czech**
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

LOWER WALNUT CREEK RESTORATION PROJECT

Project No. 75-20-6B8285

Disadvantaged Business Enterprise Outreach

OWNER:

CONTRA COSTA COUNTY FLOOD CONTROL AND WATER CONSERVATION DISTRICT
255 Glacier Drive, Martinez, CA 94553

BID DATE: FEBRUARY 16TH, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, EROSION CONTROL, FENCING, FIELD MOWING, IRRIGATION, LANDSCAPING, MINOR CONCRETE STRUCTURE, RAILROAD CAR BRIDGE, ROCK SLOPE PROTECTION SUPPLIER, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TESTING, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.cccounty.us/pwprojects.

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
Estimator: **JIM YACKLEY**
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 80 – STATE HIGHWAY IN PLACER COUNTY IN AND NEAR AUBURN FROM PENRYN ROCK SPRINGS UNDERCROSSING TO ROUTE 80/49 SEPARATION,

Contract No. 03-2G1304

Disabled Veteran Business Enterprise Goal Assigned is 3%

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: FEBRUARY 10th, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, LEAD COMPLIANCE PLAN, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

GOLDEN GATE CONSTRUCTORS

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

AIRFIELD IMPROVEMENT PROGRAM 2020/2021

RUNWAY 10L – 28R REHABILITATION STAGE 2 TP-28RR-07 UNDERGROUND SAN FRANCISCO INTERNATIONAL AIRPORT – SAN FRANCISCO, CA

Owner:

CITY AND COUNTY OF SAN FRANCISCO
San Francisco International Airport
674 West Field Road, San Francisco, CA 94128

BID DATE: February 8th, 2021 @ 3:00 P.M.

Trade Package Questions due in writing to [Quinn Hennig-Hance](mailto:Quinn.Hennig-Hance@desilvagates.com) ghance@desilvagates.com by Thursday January 28th, 2021 at 5:00pm

We hereby encourage responsible participation of certified Disadvantaged Business Enterprises (DBE), and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Underground - The scope of work shall include the cost of all necessary labor, material, equipment, supplies, supervision, mobilization, bonds, and insurance required to complete the work in accordance with the documents.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA 94568, or from the Drop Box site at: <https://app.box.com/s/ni6nkm1gov5mn07xdu31ah3c57hhqb9>. Proposals will only be received by hardcopy delivered via courier, US Mail, or other. Bidders must use the Bid Form provided by GGC. The Bid Form must be filled out completely including Bidder Qualification Questions.

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an Equal Opportunity/Affirmative Action Employer.

Small Business Financing from Fundbox

Continued from page 3

score, Fundbox looks at your annual revenue by connecting to your accounting software or business bank account.

Funds can be deposited the next business day, so you don't have to wait for your money like you would with a bank loan.

There is no early repayment fee. Also, the Fundbox app is a convenient way to manage your account and withdraw funds, and it comes with great customer service.

Cons

Fundbox lines of credit must be paid back with weekly payments, which may cut into your cash flow, especially if you don't have steady revenue coming in each week. The repayment period is short: just 12 or 24 weeks.

Fees may be higher for Fundbox than traditional loans or SBA loans.

How to Qualify for a Loan from Fundbox

While you don't need a high business credit score, you will need a credit score of at least 500, as well as annual revenue of \$50,000 or more. Borrowers must have been in business for at least two to three months. If you don't yet have business credit, learn how to establish business credit before applying.

How to Apply for a Loan from Fundbox

The Fundbox loan application is short and sweet. You will be asked questions about your business, including annual revenue and date established. You'll then have the opportunity to connect your business bank account or accounting software so that your revenue information can be verified. Fundbox will verify your credit score and set you

up with a Fundbox account, where you can see how much as a borrower you are eligible for with your new credit line. You can take out funds up to the maximum amount you are approved for, and as you pay back those funds, the line is replenished. Your weekly payments will be automatically deducted from your business checking account until the loan is paid off.

Alternatives to Fundbox Loans

If Fundbox doesn't seem like the right fit, you do have other options, even if you don't have excellent credit.

If you receive invoices from clients, you may want to consider invoice financing or invoice factoring. Invoice financing uses the value of your invoices as collateral for a loan. Invoice factoring allows you to sell your invoices at a discount to get cash in hand.

Business credit cards are another option. Yes, some come with high interest rates, but if you pay your balance in full each month, you can avoid those fees. Also, many offer a 0% introductory offer and rewards that can essentially pay you to use the card.

Nav's Verdict: Fundbox

When cash flow gets crunched, maybe because of outstanding invoices or unexpected expenses, a loan or line of credit could be the solution.

With fast financing and an easy repayment schedule, Fundbox is a valid option for your financing needs.

SOURCE:

www.nav.com/blog/small-business-financing-from-fundbox-804530/



California Sub-Bid Request Ads



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400
Fax (408) 365-9548
Contact: Sheree Schoenherr
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED MBE, WBE, OBE, SBE, LBE, DVBE
SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

**Alhambra Valley Road Realignment – West of Bear Creek Road
Project No. 0662-6U4095**

**Owner: County of Contra Costa
Engineers' Estimate: \$600,000**

BID DATE: February 23, 2021 @ 2:00 PM

Items of work include but are not limited to: **Lead Compliance Plan, Construction Area Signs, Traffic Control, Portable Signal Systems, PCMS, Prepare Water Pollution Control Plan, Temporary Wildlife Exclusion Fencing, Hydroseed, Adjust Utilities, Fencing, Roadside Signs, Striping, Pavement Markings, Survey and Trucking.**

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.



REQUEST FOR QUOTATION

American Bridge Company is preparing a bid on the following project:

**Gerald Desmond Bridge Demolition
Los Angeles County
Contract ID HD-S2556
Letting Date March 30, 2021**

The bid submittal is scheduled for March 30, 2021, at 2:00 PM PT. We hereby request that you submit your quotation to us **no later than 5:00 PM PT on March 29, 2021**, on the items of work or materials that your company is certified to supply or perform. We encourage participation of all DBE/MBE/WBE firms certified with the California Unified Certification Program (CUCP). **Please email your quotation to estimating@americanbridge.net or fax to 510.808.4601.**

Please be aware that for American Bridge to consider your quotation you must be licensed and current with the California Contractor's State Licensing Board (CSLB) and the California Department of Industrial Relations (CADIR). This criterion will need to be presented and we will verify through the CSLB and CADIR directories.

Due to COVID-19, American Bridge will not be capable of hosting a Mixer for this pursuit. In lieu of a Mixer, American Bridge welcomes inquiries for scheduled virtual meetings. Please send your request for a timeslot to estimating@americanbridge.net and we will facilitate the meeting setup.

Plans and specifications for this project may be obtained through our SmartBid software. Email inquiries to estimating@americanbridge.net and an email with a link will be supplied.

Scopes to be solicited include (but are not limited to) Scheduling, Photographic Documentation, Storm Water Pollution Prevention Plan (SWPPP), Environmental, Erosion, Surveying, Security, Excavation, Trucking/Hauling, Demolition, Hazardous Material Abatement/Disposal, Sawcutting/Coring, Clearing, Maintenance of Traffic, Janitorial, Utility Relocation/Protection, and Furnish and/or Install Fencing/K-Rail.

Your quote must conform to all requirements of the bid documents, including but not limited to the plans, general provisions, special provisions, specifications, and contract for construction of the owner/agency (including addenda thereto) and follow all federal, state, and local laws. If your firm is awarded the project by American Bridge Company, you will be required to execute our standard subcontract or material supply agreement, which is available for your review upon request. Subcontractors will be required to furnish a conforming certificate of insurance along with payment and performance bonds before entering into a subcontract, the cost of which should be included in your quotation. Please be aware that if your proposed scope of work includes work over a navigable waterway of the United States, you will also be required to provide Jones Act and/or United States Longshoreman & Harbor Workers Act coverage as applicable to your scope of activities.

Please note that American Bridge is a safety conscious company, and establishment of a safe workplace will receive the utmost attention. All site personnel will be required to adhere to the safety requirements of American Bridge Company and governing agencies.

Should you require assistance, or additional information concerning the above project, please contact Jene Van Zant at 510-808-4600.

American Bridge Company is an Equal Opportunity Employer



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: **Greg Souder**

**REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
Structural concrete, steel piling, HMA, RHMA,
excavation and precast PS concrete slab**

**Hwy 580 Richmond
Contra Costa County
Caltrans #04-2J7204**

BID DATE: February 9, 2021 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, SWPPP, Rain and Water Quality Plans and Reports, Temporary Hydraulic Mulch, Temporary Check Dam, Temporary Fencing, Temporary Active Treatment System, Temporary Concrete Washout, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Structure Excavation, Structure Backfill, Lean Concrete Backfill, Data Core, AC Dike, Tack Coat, Cold Plane AC, Steel Piling, Structural Concrete, Drill and Bond Dowel, Precast Prestressed Concrete Slab, Joint Seal, Bar Reinforcing Steel, Bridge Removal, Bioretention, Geomembrane, Minor Concrete, Misc. Iron & Steel, Prepare & Paint Concrete, Temporary Mouse-Proof Barrier, Guard Railing Delineator, Pavement Marker, Object Marker, Guardrail and System, Vegetation Control, Concrete Barrier, Striping & Marking, Paint Traffic Stripe, Maintain Existing Traffic Management System Elements During Construction, Modify Lighting Systems, Modify Existing Traffic Monitoring Systems, and Construction Materials.

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: **Jean Sicard**

**REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:**

**HMA, structural concrete, CIDH piling
and rebar
Hwy 80/29 Separation Vallejo
Solano County**

Caltrans #04-2K8404

BID DATE: February 25, 2021 @ 2:00 PM

We are soliciting quotes for (including but not limited to): **Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Water Pollution Control Program, Temporary Fencing, Sweeping, Temporary Active Treatment System, Temporary Concrete Washout, Treated Wood Waste, Clearing & Grubbing, Structure Excavation, Structure Backfill, Bonded Fiber Matrix, Hydroseed, Rapid Strength Concrete Base, Geosynthetic Pavement Interlayer, AC Dike, Tack Coat, Cold Plane AC, Temporary Support, Furnish Steel Sheet Piling, Drive Steel Sheet Pile, CIDH Concrete Piling, Prestressed Concrete Piling, Structural Concrete – Bridge, Structural Concrete-Approach Slab, Joint Seal, Bar Reinforcing Steel, Bridge Removal, Underground, Concrete Backfill, Adjust Manhole to Grade, Cleaning, Inspecting, and Preparing Culvert, Minor Concrete, Misc. Iron & Steel, Bridge Deck Drainage System, Pavement Marker, Roadside Signs, Single Thrie Beam Barrier, Type Soft Top Terminal Barrier, End Cap, Alternative In-Line Terminal System, Crash Cushion, Concrete Barrier, Striping & Marking, Modify Existing Electrical System, and Construction Materials**

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

CAHILL CONTRACTORS LLC

**requests bids from Certified SBE Subcontractors and Suppliers for the following
DESIGN-BUILD TRADES ONLY:**

Exterior Building Maintenance / GFRC Facade / Elevators (Design-Assist) /
Fire Sprinkler / Plumbing / HVAC / Electrical / Photovoltaic System

**730 STANYAN - EARLY TRADES
730 Stanyan Street, San Francisco CA**

This is an SFCMD project with construction
workforce and prevailing wage requirements.

BID DATE: 2/10/21 @ 2PM

Voluntary Virtual Pre-Bid Meeting: 1/20/21 @ 10AM

BID DOCUMENTS: Please contact Colby for
access to documents on BuildingConnected.

CONTACT: Colby Smith at
estimating@cahill-sf.com, (415) 677-0611.



California Sub-Bid Request Ads



Project Name: 4200 Geary Design Build Photovoltaic

Location: San Francisco, California

Bid Date: Friday, February 26, 2021 @2:00pm

Pre-Bid: Wednesday, February 10, 2021 @10:00AM

Labor Requirements: Prevailing Wage

Project Schedule: Est. Start February 2022

Nibbi Brothers has been selected as the General Contractor for the 4200 Geary Blvd project in San Francisco. We are in receipt of the 100% DD Set and are currently requesting bid proposals from qualified subcontractors including those certified as SBE's for Design Build Photovoltaic System. The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%. For more information about the San Francisco SBE program as it relates to this solicitation please contact Mr. Selormey Dzikunu at the City and County of San Francisco Contract Monitoring Division via email, selormey.dzikunu@sfdpw.org.

Project Description: Demolition of existing structure, construction of new Building to include ground floor commercial (retail), 98 Senior residential units, two 7th floor terraces. All Dwelling units are adaptable or mobility.

For any questions on accessing this bidding software, please contact Jacqueline Leiva, Precon & Estimating Coordinator via email, jacqueline@nibbi.com. For specific questions regarding this project, please contact Mackenzie Courtney, Preconstruction Manager via email, mackenzie@nibbi.com.



INVITATION TO BID FOR

JPL FLIGHT ELECTRONICS INTEGRATION FACILITY (BLDG 350)
Location: 4800 Oak Grove Drive, Pasadena, CA 91109.

APPLICABLE TRADES

Surveying, Reinforcing Steel, Structural/Misc. Steel, Millwork, Waterproofing, Roofing, Insulation, Firestopping, Overhead Coiling Doors, DF&H, glass& Glazing, Framing/Drywall, Acoustical ceilings, Finish Floors, Paint, Tiling, Sheet Metal, Elevators, Plumbing, HVAC, Electrical, Earthwork, Landscape & Irrigation, AC Paving, Site Utilities, Demolition

CERTIFICATION DESIRES

SB, SDB, WOSB, HUB, VOSB, SDVOB, HBCU/MI

APPLICANTS

If interested in prequalifying and bidding, please contact VMiguel@swinerton.com (213) 896-3439 for the prequalification and Bid Forms. Do NOT contact JPL, Architect or any of the project Consultants.

PREQUALIFICATION SUBMITTALS

1. Submit all documents required for Swinerton Prequalification.
- a. Visit: <http://www.swinerton.com/subcontractors/subcontractor-prequal>.
2. Complete Review of and Sign Swinerton Master Service Agreement.

PROJECT INFORMATION AND DESCRIPTION:

PROJECT DESCRIPTION

Demolition of (2) existing buildings B1722 & B1723 to accommodate new flight electronics facility that is 5-levels = 86,280 SF buildings. Attributes of building: LEED Gold, with a concrete structural system, energy-efficient exterior envelope, high-performance exterior wall system and MEPS will be modern and high efficiency units in integrated. Work to commence March 31, 2021 completed by T.B.D. (Schedule to be published Feb 12 2021)

Project Requirements: Buy American Act (BAA); Prevailing Wage/Davis-Bacon; UNION mandatory for the following trades: Concrete, Drywall, Doors, Frames & Hardware, Carpentry, ACT, Millwork, and insulation; Badging; Workforce: 28.3% minority / 6.9% female participation; EMR less than 1.0; Swinerton PLP wrap policy; Textura; CCIP/PLP Enrollment. For more information, please refer to the bid documents.

BID START DATE

Friday, January 29th 2021

DUE DATE FOR BID RFI's

Thursday, February 4th 2021 at 2:00PM PST

DUE DATE FOR TRADE CONTRACTOR BIDS

Tuesday, February 23, 2021 at 2:00PM PST

Submit Bids to Swinerton at: DAntemie@swinerton.com

Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer



PROJECT NAME: 921 Howard St Apt.- Group 3
BID DATE: March 9th, 2021 at 3:00 PM

Swinerton is requesting quotations from certified SBE's, MBE's, WBE's, LBE's, and DBE's. The project has a 20% SBE goal. Provide "Local Hiring and Business Program Requirements" and Prevailing Wage.

Building Construction Estimate is: \$106M

Scopes: Plumbing, Mechanical, Electrical (including Design build Low voltage), Utilities, EIFS & Tresa Panels, Casework, Structural Steel, Trash Chute, Framing & Drywall, Firestopping, Masonry, Doors Frames and hardware, Painting, Waterproofing, Flooring, Coiling Doors.

Project Description:

BIDS FOR THE ABOVE SCOPE ONLY AT THIS TIME. The proposed project consists of an 18-story, 180-foot-high, high-rise residential-rental mixed-use building. No below grade program area is proposed. Ground floor program includes retail and elevator lobby entrance for residents with access from Howard Street, vehicular parking with access from Tehama Street. There are a total of 203 units with wood veneer casework in all kitchens and bathrooms, a waste and compost bi-sort trash chute on every floor and a recycling chute on the first floor. There is level 4 drywall throughout, and a CMU wall on Level 1.

Pre-Bid Meeting: Call in number on Feb 18th, 2021 at 10 am.

Call in number: 1 (872) 240-3311

Access Code: 202-510-045

PLANS & SPECIFICATIONS:

<https://swinerton.com/subcontractors/current-bid-opportunities/>

Contact: Dolores Aguirre

Tel: (415) 314-0982

Email To: daguirre@swinerton.com

Please submit your bid via Building Connect or via email. We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a U.S. Treasury-listed surety may be required within 48 hours of demand. Swinerton Builders is an equal opportunity employer requesting subcontractor bids from all interested firms including disadvantaged, minority, women, veterans and emerging small business enterprises. Assistance in helping subcontractors obtaining bonds, lines of credit and/or insurance will be provided. All bids received to be per Swinerton Builders subcontract terms and conditions without modification. Swinerton Builders uses wrap up insurance for all of its projects. If there are no instructions with the bid to the contrary, then you shall include all insurance costs in your bid. Swinerton Builders Standard Subcontract and insurance requirements are available for review at

<https://www.swinerton.com/subcontractors/subcontractor-sample-agreements>

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



NextFlex Receives \$600K from the California Governor's Office of Planning and Research to Help Small Businesses Fuel Defense Innovations

Continued from page 1

safeguarding the mission readiness and enhancing the lethality of the American Armed Forces," said Eileen Sanchez, CADENCE Program Manager with the California Governor's Office of Planning and Research. "NextFlex and FHE are well positioned to advance DoD modernization priorities, particularly with small manufacturers who are essential to the long-term economic vitality of the state."

Qualified small businesses can apply for funding to convert existing product designs to flexible ones, or to develop an entirely new IoT product. NextFlex will host a public webinar on Wednesday, February 17 at 11:00 am PDT for any small California-based company or any US-based company with operations in California to help

them learn more about how they can apply for funding and support. Register here for the free webinar to learn more about qualification criteria and how to apply.

About NextFlex

NextFlex is a consortium of companies, academic institutions, non-profits and state, local and federal government partners with the shared goal of advancing the manufacture of flexible hybrid electronics in the U.S. Since its formation in 2015, the NextFlex community of technologists, educators, problem solvers and manufacturers have come together to collectively facilitate innovation and promote sustainable manufacturing ecosystems.

NextFlex Work Force Development programs such as FlexFactor narrow the manufacturing

workforce gap making direct industry engagement with future-focused companies and high-performance workplaces, it brings real-world experiences to students, allowing them to see how advanced materials and electronic devices combine to create innovative solutions for a diverse range of problems. In addition, students engage with the education pathways at local colleges and universities that will help them gain the knowledge and skills needed in order to join the workforce of the future.

NextFlex is one of eight Manufacturing Innovation Institutes established by the DoD Manufacturing Technology Program as public-private partnerships and funded through the AFRL Cooperative Agreement FA8650-20-2-5506. For more information, visit www.nextflex.us and follow NextFlex on LinkedIn, Facebook and Twitter.

About Flexible Hybrid Electronics (FHE)

FHE gives everyday products the power of silicon ICs by combining them with new and unique additive printing processes and new materials. The result: lightweight, low-cost, flexible, thin, and conformable and highly efficient smart products with innumerable uses for consumer, commercial and military applications.

SOURCE:

www.businesswire.com/news/home/20210127005202/en/NextFlex-Receives-600K-from-the-California-Governor%E2%80%99s-Office-of-Planning-and-Research-to-Help-Small-Businesses-Fuel-Defense-Innovations

Public Legal Notices



SAN FRANCISCO HOUSING AUTHORITY

HOUSING AUTHORITY OF THE CITY AND COUNTY OF SAN FRANCISCO NOTICE OF INVITATION FOR PROPOSALS RFP No. 20-060-RFP-0014 Security Services

AGENCY CONTACT PERSON
Cindy Gamez, Procurement Analyst
Telephone: (415) 715-3232
E-mail: RFPprocurement@sfha.org
TDD/TTY: (415) 467-6754

HOW TO OBTAIN THE IFB DOCUMENTS ON THE EPROCUREMENT MARKETPLACE

1. Access ha.internationaleprocurement.com (no "www").
2. Click on the "Login" button in the upper left side.
3. Follow the listed directions.
4. If you have problems accessing/registering on the Marketplace, please call customer support at (866)526-9266.

PRE-BID CONFERENCE

Wednesday, February 10, 2021 10:00 AM PT
Via Zoom:

<https://sfha.zoom.us/j/97109711273>

Meeting ID: 971 0971 1273

Dial-in option: 1(669) 900 6833

DEADLINE TO SUBMIT QUESTIONS

Tuesday, February 16, 2021 10:00 AM PT
Submit questions to: RFPprocurement@sfha.org

BID SUBMITTAL RETURN

Attn: Cindy Gamez,
Procurement Analyst, Finance
1815 Egbert Ave, 3rd floor,
San Francisco, CA 94124
Cost proposals should only be submitted to e-procurement website.

BID SUBMITTAL DEADLINE

Friday, February 26, 2021, 2:00 PM PT

[Section 3, Minority- and/or women-owned businesses are encouraged to respond]

SONOMA-MARIN AREA RAIL TRANSIT

SMART - Public Notice Disadvantaged Business Enterprise (DBE) Goal for Federal Fiscal Years 2021-2023

In accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26, the Sonoma-Marin Area Rail Transit District (SMART) announces its proposed goal over the following Federal Fiscal years 2021, 2022, and 2023 of .03% for DBE participation on contracts assisted by the Federal Transit Administration (FTA).

The proposed goal and its rationale are available for public review for the next 30 days during normal business hours from 8:30 am to 5pm, Monday through Friday, at the offices of SMART, 5401 Old Redwood Hwy, Suite 200, Petaluma, CA 94954 or on our web page at www.sonomamarintrain.org.

Written comments will be accepted by SMART and FTA for 30 days following the publication of this notice. The District's goal may be adjusted by any comments received. Interested parties are encouraged to submit comments to:

Heather McKillop, CFO and DBE Liaison Officer
Sonoma-Marin Area Rail Transit District
5401 Old Redwood Hwy., Suite 200
Petaluma, CA 94954
hmckillop@sonomamarintrain.org

Comments may also be submitted to the Federal Transit Administration, Region IX, Attention: Civil Rights Officer, San Francisco Federal Building, 90, 7th Street, Suite 15-300, San Francisco, CA 94103.

OAKLAND UNIFIED SCHOOL DISTRICT

Department of Facilities Planning
and Management
955 High Street Oakland CA 94601

REQUEST FOR STATEMENT OF QUALIFICATIONS AND PROPOSALS (RFQ/P)

COMMISSIONING SERVICES

For the New Multi-purpose Building &
Kitchen located at

Claremont Middle School –
5750 College Avenue, Oakland, CA 94618
RFP issued January 13, 2021

Responses must be received
February 10, 2021, no later than 2:00 p.m.

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide commissioning services associated with the design and construction of a multi-purpose building and associated site development at Claremont Middle School ("Project").

Interested firms are invited to submit a completed Statement of Qualifications ("SOQ") along with the Fee Proposal (collectively "RFQ/P Packet") as described below, with one (1) unbound wet-signed original, five (5) bound copies and a PDF version on a flash drive of requested materials to:

Oakland Unified School District
Tadashi Nakadegawa, Deputy Chief
Department of Facilities Planning and Management
955 High Street, Oakland, CA 94601

Oral, telegraphic, facsimile or telephone RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted and returned unopened. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

Due to the circumstances caused by the Covid-19 pandemic, the District will accept electronic Proposals sent via email in lieu of hard copies. Proposals received by the District no later than 2:00 p.m. (Pacific Standard Time) on February 10, 2021 via email will be accepted.

If you have any questions regarding this RFQ/P please email Kenya Chatman at kenya.chatman@ousd.org and cc: to Colland Jang at colland.jang@ousd.org.

LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM

The Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation for all capital program/construction-related contracts and professional services agreements. The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: ousd.org> Offices and Programs> Facilities Planning & Management Department> For Contractors and Developers> Bids Requests for Proposals> Bid Information> 2014 Amendment to Local Business Participation Policy.

The full RFP is available to upload at: ousd.org/Offices & Programs/Facilities Planning & Management/For contractors & Developers/Bids Request for Proposals/go to top right click RFPs tab.

The District reserves the right to reject any and all proposals.

Garces Highway Viaduct in Kern County Completed

[Article was originally posted on
<https://hsr.ca.gov/>]

The California High-Speed Rail Authority (Authority) and design-build contractor California Rail Builders today announced the completion of the Garces Highway Viaduct, north of the city of Wasco in Kern County. The viaduct, which will carry high-speed trains over Garces Highway, is the second structure completed in Construction Package 4 and the first finished in 2021.

The Garces Highway Viaduct is located three miles west of State Route 43, along Garces Highway near Scofield Avenue. The project also realigned Scofield Avenue parallel to the high-speed rail line. The viaduct spans nearly 102 feet, 4 inches in length and is 52 feet, 8 inches wide with a vertical clearance of more than 15 feet.

"Completion of the Garces Highway Viaduct is a great way to kick off another year of construction," said Garth Fernandez, the Authority's in-

terim Central Valley Regional Director. "Thanks to the hard work of our construction crews, this project segment is on schedule and we expect to see several more structures completed in Kern County this year."

Garces Highway Viaduct is part of Construction Package 4, the 22-mile stretch of high-speed rail from one mile north of the Tulare-Kern County line to Poplar Avenue in Kern County. The Authority anticipates completing all major construction in this construction package by early 2022.

Since the start of construction, more than 5,000 construction workers have been dispatched on the project, with nearly 77% coming from eight counties in the Central Valley.

For the latest on construction, visit www.build-hsr.com.

SOURCE: California High-Speed Rail Authority

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SBE increases the value of a single ad ... by 3!

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our value-added services!

3 ADS FOR ONE PRICE

- 1 paid ad in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website - www.sbeinc.com (running until bid date).
(Proof of Publication will be included for all)

Email ad copy to **Nabil Vo** at nvo@sbeinc.com

SBE IS CERTIFIED BY:

- California DCS

- California UCP

UCP

- New Orleans RTA (Louisiana UCP)

- New York

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023)
Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17)

SMALL
BUSINESS
EXCHANGE

795 Folsom Street, 1st Floor
San Francisco, CA 94107
Phone: 800-800-8534 • Fax: 415-778-6255
www.sbeinc.com

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FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392292

Fictitious Business Name(s):
Osborne Partners Capital Management, LLC
 Address
580 California Street, Suite 1900
San Francisco, CA 94104
 Full Name of Registrant #1
Osborne Partners Capital Mgmt, LLC (CA)
 Address of Registrant #1
580 California Street, Suite 1900
San Francisco, CA 94104

This business is conducted by **A Limited Liability Company**
 The registrant(s) commenced to transact business
 under the fictitious business name(s) listed above
 on **03-26-2001**

Signed: **Sonia Von Berg**

This statement was filed with the County Clerk of
 San Francisco County on **01-27-2021**

Notice: This fictitious name statement expires five
 years from the date it was filed. A new fictitious
 business name statement must be filed prior to
 this date. The filing of this statement does not of
 itself authorize the use in this state of a fictitious
 business name in violation of the right of another
 under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-27-2021

02/04/21 + 02/11/21 + 02/18/21 + 02/25/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392218

Fictitious Business Name(s):
Yilan Bento
 Address
653 Clay Street, San Francisco, CA 94111
 Full Name of Registrant #1
The DC DEL MAR LLC (CA)
 Address of Registrant #1
653 Clay Street, San Francisco, CA 94111

This business is conducted by **A Limited Liability Company**
 The registrant(s) commenced to transact business
 under the fictitious business name(s) listed above
 on **Not Applicable**

Signed: **Wei Feng**

This statement was filed with the County Clerk of
 San Francisco County on **01-07-2021**

Notice: This fictitious name statement expires five
 years from the date it was filed. A new fictitious
 business name statement must be filed prior to
 this date. The filing of this statement does not of
 itself authorize the use in this state of a fictitious
 business name in violation of the right of another
 under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
01-07-2021

01/14/21 + 01/21/21 + 01/28/21 + 02/04/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392201

Fictitious Business Name(s):
Zero to Five Early Childhood International
 Address
1010 Ridgewood Drive, Millbrae, CA 94030
 Full Name of Registrant #1
Naoko Harada
 Address of Registrant #1
1010 Ridgewood Drive, Millbrae, CA 94030

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business
 under the fictitious business name(s) listed above
 on **01-01-2021**

Signed: **Naoko Harada**

This statement was filed with the County Clerk of
 San Francisco County on **01-05-2021**

Notice: This fictitious name statement expires five
 years from the date it was filed. A new fictitious
 business name statement must be filed prior to
 this date. The filing of this statement does not of
 itself authorize the use in this state of a fictitious
 business name in violation of the right of another
 under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
01-05-2021

01/14/21 + 01/21/21 + 01/28/21 + 02/04/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2020-0392160

Fictitious Business Name(s):
Bayview Makers Kitchen
 Address
5698 3rd Street, San Francisco, CA 94124
 Full Name of Registrant #1
Economic Development on Third (CA)
 Address of Registrant #1
4800 3rd Street, Unite #404, San Francisco, CA 94124

This business is conducted by **A Corporation**.
 The registrant(s) commenced to transact business
 under the fictitious business name(s) listed above
 on **11-16-2020**

Signed: **Earl Shaddix**

This statement was filed with the County Clerk of
 San Francisco County on **12-24-2020**

Notice: This fictitious name statement expires five
 years from the date it was filed. A new fictitious
 business name statement must be filed prior to
 this date. The filing of this statement does not of
 itself authorize the use in this state of a fictitious
 business name in violation of the right of another
 under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-24-2020

12/31/20 + 01/07/21 + 01/14/21 + 01/21/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392317

Fictitious Business Name(s):
Safety First SF
 Address
1410 30th Avenue Apt #3, San Francisco, CA 94122
 Full Name of Registrant #1
Eeon Jackson
 Address of Registrant #1
1410 30th Avenue Apt #3, San Francisco, CA 94122

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business
 under the fictitious business name(s) listed above
 on **12-02-2020**

Signed: **Eeon Jackson**

This statement was filed with the County Clerk of
 San Francisco County on **01-29-2021**

Notice: This fictitious name statement expires five
 years from the date it was filed. A new fictitious
 business name statement must be filed prior to
 this date. The filing of this statement does not of
 itself authorize the use in this state of a fictitious
 business name in violation of the right of another
 under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-29-2021

02/04/21 + 02/11/21 + 02/18/21 + 02/25/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2020-0392100

Fictitious Business Name(s):
Busy Bubbles Laundromat
 Address
210 College Ave., San Francisco, CA 94112
 Full Name of Registrant #1
Busy Bubbles Laundromat, LLC (CA)
 Address of Registrant #1
221 Campana Avenue, Daly City, CA 94015

This business is conducted by **A Limited Liability Company**
 The registrant(s) commenced to transact business
 under the fictitious business name(s) listed above
 on **10-28-2020**

Signed: **Hubert Lee**

This statement was filed with the County Clerk of
 San Francisco County on **12-17-2020**

Notice: This fictitious name statement expires five
 years from the date it was filed. A new fictitious
 business name statement must be filed prior to
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 business name in violation of the right of another
 under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-17-2020

12/24/20 + 12/31/20 + 01/07/21 + 01/14/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392308

Fictitious Business Name(s):
The Condo Advisory
 Address
891 Beach Street, San Francisco, CA 94109
 Full Name of Registrant #1
Marcus Lee
 Address of Registrant #1
236 West Portal Ave., #824, San Francisco, CA 94127

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business
 under the fictitious business name(s) listed above
 on **12-16-2020**

Signed: **Marcus Lee**

This statement was filed with the County Clerk of
 San Francisco County on **01-29-2021**

Notice: This fictitious name statement expires five
 years from the date it was filed. A new fictitious
 business name statement must be filed prior to
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 itself authorize the use in this state of a fictitious
 business name in violation of the right of another
 under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-29-2021

02/04/21 + 02/11/21 + 02/18/21 + 02/25/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2020-0392120

Fictitious Business Name(s):
G&L Construction Co
 Address
439 Hamilton Street, San Francisco, CA 94134
 Full Name of Registrant #1
Su Lin Guo
 Address of Registrant #1
439 Hamilton Street, San Francisco, CA 94134

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business
 under the fictitious business name(s) listed above
 on **11-01-2020**

Signed: **Su Lin Guo**

This statement was filed with the County Clerk of
 San Francisco County on **12-24-2020**

Notice: This fictitious name statement expires five
 years from the date it was filed. A new fictitious
 business name statement must be filed prior to
 this date. The filing of this statement does not of
 itself authorize the use in this state of a fictitious
 business name in violation of the right of another
 under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-23-2020

12/31/20 + 01/07/21 + 01/14/21 + 01/21/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2020-0392198

Fictitious Business Name(s):
Glamour Active
 Address
28 Minerva Street, San Francisco, CA 94112
 Full Name of Registrant #1
Caroline Mestre Martineli Farry
 Address of Registrant #1
28 Minerva Street, San Francisco, CA 94112

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business
 under the fictitious business name(s) listed above
 on **11-17-2020**

Signed: **Caroline Mestre Martineli Farry**

This statement was filed with the County Clerk of
 San Francisco County on **12-31-2020**

Notice: This fictitious name statement expires five
 years from the date it was filed. A new fictitious
 business name statement must be filed prior to
 this date. The filing of this statement does not of
 itself authorize the use in this state of a fictitious
 business name in violation of the right of another
 under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-31-2020

01/07/21 + 01/14/21 + 01/21/21 + 01/28/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2020-0391966

Fictitious Business Name(s):
Lusardi Pathology
 Address
901 Bayshore Blvd, Suite 403,
San Francisco, CA 94124
 Full Name of Registrant #1
Clara Lusardi
 Address of Registrant #1
901 Bayshore Blvd, Suite 403,
San Francisco, CA 94124

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business
 under the fictitious business name(s) listed above
 on **07-01-2018**

Signed: **Clara Lusardi**

This statement was filed with the County Clerk of
 San Francisco County on **12-01-2020**

Notice: This fictitious name statement expires five
 years from the date it was filed. A new fictitious
 business name statement must be filed prior to
 this date. The filing of this statement does not of
 itself authorize the use in this state of a fictitious
 business name in violation of the right of another
 under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
12-01-2020

12/24/20 + 12/31/20 + 01/07/21 + 01/14/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2020-0391995

Fictitious Business Name(s):
NeuroRenew
 Address
1367 9th Avenue, Apt #3, San Francisco, CA 94122
 Full Name of Registrant #1
Elizabeth Popolizio
 Address of Registrant #1
1367 9th Avenue, Apt #3, San Francisco, CA 94122

This business is conducted by **An Individual**.
 The registrant(s) commenced to transact business
 under the fictitious business name(s) listed above
 on **10-07-2020**

Signed: **Elizabeth Popolizio**

This statement was filed with the County Clerk of
 San Francisco County on **12-04-2020**

Notice: This fictitious name statement expires five
 years from the date it was filed. A new fictitious
 business name statement must be filed prior to
 this date. The filing of this statement does not of
 itself authorize the use in this state of a fictitious
 business name in violation of the right of another
 under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-04-2020

12/24/20 + 12/31/20 + 01/07/21 + 01/14/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2020-0392061

Fictitious Business Name(s):
SF DWELL
 Address
1204 Treat Avenue, San Francisco, CA 94110
 Full Name of Registrant #1
Myrick Tantiado
 Address of Registrant #1
1204 Treat Avenue, San Francisco, CA 94110

This business is conducted by **An Individual**.
 The registrant(s) commenced to transact business
 under the fictitious business name(s) listed above
 on **11-05-2020**

Signed: **Myrick Tantiado**

This statement was filed with the County Clerk of
 San Francisco County on **12-15-2020**

Notice: This fictitious name statement expires five
 years from the date it was filed. A new fictitious
 business name statement must be filed prior to
 this date. The filing of this statement does not of
 itself authorize the use in this state of a fictitious
 business name in violation of the right of another
 under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
12-15-2020

12/24/20 + 12/31/20 + 01/07/21 + 01/14/21



Public Policy

SBA to Provide One Year 8(a) Program Extension to Participants Due to COVID-19

[Article was originally posted on www.sba.gov]

The U.S. Small Business Administration published an interim final rule effective January 13, 2021 allowing 8(a) Program participants to elect a one-year program extension in the SBA's 8(a) Business Development Program due to the challenges of COVID-19.

Eligible 8(a) firms must meet the following qualifications:

- Any firm that participated in the 8(a) Program between March 13, 2020, and September 9, 2020, has the option to extend its program participation for one year from the end of its program term;
- Firms that were terminated, early graduated, or voluntarily withdrew from the 8(a) Program during this period are not eligible for the extension; and
- Firms admitted to the 8(a) Program on or after September 10, 2020, are not eligible for the extension.

Automatic Extensions:

- Firms participating in the 8(a) Program on January 13, 2021, will receive an automatic one-year program extension unless they decline it in writing.
- If an 8(a) firm previously elected to voluntarily suspend its program participation in connection with the nationwide coronavirus emergency disaster declaration, the length of the suspension will first be added to the firm's program term, and the one-year extension will be added to the end of that extension.
- Firms that elect to extend their participation in the program will not be subject to a higher non-8(a) business activity target (BAT) for the extension period. The same 50 percent BAT that applies to the ninth program year will apply to the extended program term.

Firms that do not wish to receive the automatic program extension are required to submit a notice of decline in writing to:

- SBA's Associate Administrator, Office of Business Development, Small Business Administration, 409 Third Street SW, Washington, DC 20416 or email to 8aQuestions@sba.gov.

Graduated Firms:

- Firms that were participating in the 8(a) Program as of March 13, 2020, but graduated before January 13, 2021, are eligible for program readmittance.
- Firms seeking readmittance must notify SBA as soon as possible, but no later than March 15, 2021. As a condition of readmittance, a firm must certify that it continues to meet all applicable program eligibility requirements. If readmitted, the extension date is the firm's original program exit date. For example, a firm with a program completion date of April 15, 2020 is readmitted January 25, 2021, their new program end date is April 15, 2021.

Firms must submit readmittance notification to:

SBA's Associate Administrator, Office of Business Development, Small Business Administration, 409 Third Street SW, Washington, DC 20416 or email to 8aQuestions@sba.gov

SBA will readmit a firm to the 8(a) Program within five business days of receiving a readmittance request. The firm's new program completion date is one year from the date it initially completed the program, not the date the final rule was published.

Public comments to the interim final rule can be submitted, identified by RIN: 3245-AH64, by any of the following methods:

- Federal eRulemaking Portal: <http://www.regulations.gov>. Follow the instructions for submitting comments.
- Email: Van Tran, Deputy Associate Administrator, Office of Business Development, Small Business Administration, at 8aQuestions@sba.gov.

Firms participating in the 8(a) Business Development Program can email questions to: 8aQuestions@sba.gov. For more questions about the 8(a) Business Development program, visit: 8(a) Business Development Program (sba.gov).

SOURCE: U.S. Small Business Administration

An equitable recovery for California requires two key strategies

[Article was originally posted on www.calmatters.org]

By Sarah Bohn, Dean Bonner, Vicki Hsieh, CalMatters

Inequity has proven to be the primary challenge of this recession. Low-wage workers bear a bigger burden – from greater health risks to higher unemployment. And labor market declines have been concentrated among communities of color and women. Without deliberate policy action, this crisis portends a future of even higher income inequality and lower upward mobility.

Our December PPIC Statewide Survey shows that many Californians in households making less than \$40,000 – about one in five – are struggling. Forty-two percent of low-income Californians cut back on food to save money and 36% were unable to pay a monthly bill, compared to 12% and 9%, respectively, of Californians in households making \$80,000 or more.

Given the severe economic distress, how can policymakers help our state avoid the pitfalls of previous recoveries, which left low-income Californians further behind? An equitable recovery requires two key strategies: First, target critical support to those most affected in the near term. Second, help people climb the economic ladder in the long term.

In the short term, controlling the public health crisis is essential for the return of full economic activity. Policymakers must also stanch the economic

slide for the hardest-hit households, businesses and regions.

- Unemployment insurance and safety net programs – especially federal expansions and stimulus – have helped prevent or limit poverty, housing instability and food insufficiency. State policymakers should ensure that existing federal programs reach as many people as possible and use state programs to fill gaps in access and boost the amount of support.
- Now is the time to invest in future-oriented job training. Employment in some sectors may never fully recover, and the pre-recession labor market did not provide robust opportunities for everyone anyway. Training programs should target regions, sectors and communities with larger employment losses in 2020 and prioritize careers that offer upward mobility.
- Relief for businesses is essential. Community Development Financial Institutions could help direct support to businesses in greatest need – including in historically underinvested communities. And leveraging funds through public-private partnerships will be necessary given the scale of this crisis and the limitations of the state budget.
- A robust care sector is critical to the state's rebound – as the challenges faced by working parents make clear. Policymakers

should consider subsidizing or expanding family leave and programs like In-Home Support Services, the California State Preschool Program, Head Start and Transitional Kindergarten.

Federal stimulus passed in December and near-term policies proposed by Gov. Gavin Newsom prioritize some of these critical supports.

Over the long term, creating equitable economic growth will require investments in future opportunities for communities that have been consistently left behind.

- Investments in people should start young. Expanding high-quality child care and early learning for low-income families would have outsized effects later in life, including increasing educational attainment, earnings and economic mobility.
- College education creates well-documented pathways to economic advancement. Greater access to the state's public institutions should be a priority – especially for low-income residents, African Americans and Latinos, all groups who are historically underrepresented in higher education.
- Investments need to reach communities that have long been underserved. Ensuring that low-income communities and communities of color have a seat at the table is a first step toward reversing long-standing inequities –

and building capacity for future economic vitality and resiliency.

Although providing for an equitable recovery will be challenging, most Californians support policies to reach this goal, according to our December survey. About 8 in 10 Californians favor increasing government funding for job training and child care for lower-income working parents, and roughly 7 in 10 support expanding the Earned Income Tax Credit. Two-thirds support free college tuition and eliminating college debt. However, it should be noted that only one proposal – job training – garners bipartisan support.

Newsom's budget proposal projects substantial revenues that could be used as down payments on broad-based opportunity. Taking bold action today is vital to help the many Californians facing economic turmoil. Yet building an equitable future will also require long-term policy commitments that can withstand looming budgets shortfalls and downturns.

While this crisis is unprecedented, it threatens to repeat history by leaving low-income households further behind. With smart policy choices targeting those most in need and investing in long-term opportunity, we can chart an equitable path forward.

SOURCE: <https://calmatters.org/commentary/my-turn/2021/01/an-equitable-recovery-for-california-requires-two-key-strategies/>

Business Toolkit

Ways to Compensate Your Employees for Out-of-Town Work



John Lack

[Article was originally posted on www.acuity.com]

By John Lack,

Out-of-town work has become more common for contractors as their customers who once built locally are now developing projects farther away. And with advancements in integrated platform technology, owners, architects, and contractors can easily manage the building process and communicate without leaving their home or office. Because of this technology, many contractors send their employees out of town to perform work. Unfortunately, I have seen several contractors lose great

employees due to poor management related to employees and out-of-town work.

I spent 20 years as an employee doing some out-of-town construction projects and another 20 years as a general contractor sending my employees out of town to perform work. Experiencing both sides has given me a full understanding that allows me to better help contractors.

If you are a contractor who sends your employees out of town, I would like to share some tips from my experience to help improve employer/employee relationships regarding out-of-town work.

It starts in the contractor's bid process. Compensation and travel expenses must be properly evaluated and added to the job. Not allocating enough money can create stress for the employer and employee, but inflating those numbers can cause the company to lose the bid.

Employees have different expectations and views about out-of-town work. Some will like the idea of getting out of town, some will be OK with it

for a short time, and others will dread leaving home. The employer should sit down with each individual employee to work out a mutual agreement. It is important for the employer to understand that the employee is making a sacrifice by leaving home. The employee should be aware that taking performance up a notch can help the overall project schedule and completion.

There is much to consider when working out compensation details, such as driving time, meals, lodging, daily allowance (per diem), and work hours.

This is what worked for my company and employees for projects between 2 1/2 to 5 hours away from the office that would last approximately 16 weeks:

1. The company would pay travel time after the first hour of travel to the job site. Employees were encouraged to ride in a company vehicle.
2. A quality hotel for a good night's sleep and breakfast in the morning was a priority and paid by the company.

3. I found it important for employees to have a quality meal after each day. A few sit-down restaurants were researched ahead of time. If an employee wanted to grab dinner and take it back to their room, a reimbursement of one's dinner would be honored.

4. The crew would work three 10-hour days (Monday through Wednesday) and head home at noon on Thursday with their 40 hours for the week. This gave employees a three-day weekend to enjoy their family.

I found that most employees get burned out from working out of town after a while, so it is important to alternate personnel if possible. Employers must be aware of federal and state labor laws. If you are a signatory with a trade union, it is wise to review your contract with an attorney if you have questions.

SOURCE:

<https://www.acuity.com/the-focus/contractor-ways-to-compensate-your-employees-for-out-of-town-work>

7 COVID-19 Related Challenges That Contractors Need to Tackle in 2021

■ Continued from page 1

And now when construction has been resumed, contractors are calling the labor laid off but most of them have refused to return sharing concern on health, family, and of course, the uncertain unemployment benefits.

Thus, it is very likely that once the construction industry will reach its full phase of recovery, the situation may get difficult with a much wider labor gap, especially in the prime areas of construction such as California, New York, and Texas. Moreover, the labor shifting towards expensive markets to cope up with the past financial crisis would be another challenge for contractors.

Disrupted Supply Chains

Even though construction in most parts of the world was considered an essential business practice, the industry is still falling short with strain on supply chains. As production started to gain pace ever since the restrictions are lifted, the lack of material and equipment were some reasons that are causing continuous damage.

To deal with the situation, many contractors are aiming to create a resilient supply chain strategy by approaching three or more suppliers which in past was restricted to one or just two. As long as it is concerned with large firms, the number has even reached five. However, such practices are looking to be a perfect solution with a consistent decline in shipping and freight taking materials across state or national borders.

Dwindling Project Pipeline

According to the reports shared by ABC, the backlog indicator is falling since September 2020 decreasing to 7.5 months from 0.5 in Au-

gust 2020. Also, the readings for the Construction Confidence Index were seen to be decreasing in context to sales and profits.

Therefore, the upcoming months of 2021 are looking much helpful to the contractors extending the backlog while affecting commercial construction. And in the light of the statistics and data shared by ABC, a significant decline has started getting visible in all the markets and regions.

Declined Construction Costs

Due to COVID-19, construction costs have declined for the first time ever during the last 10 years. This little decline can be a reason for the decline in profits for most contractors.

The Turner Building Cost Index has signaled a major decline in nonresidential construction falling to 1171 during the third quarter of 2020. This decline in the numbers started during early 2020 which was the first time ever since 2010. Besides this, there has been a significant rise in the competition amongst trade contractors as they had to deal with extensive uncertainty for the future.

Decline in Work

Specifically, when we consider commercial construction, this particular section is likely to struggle a bit more than others even when the economy is gradually moving towards recovery. As the effect of the pandemic is still visible, experts have predicted that the industry will be leaning towards remote work practices than working at the sites.

Even the construction of healthcare facilities is likely to drop due to the social distancing norms and people being more conscious about visiting hospitals. With more and more people dropping

the idea of visiting hospitals for non-essential as well as elective surgery procedures, 2021 will be the year that will aim more at alternative medical care.

As people are becoming more hesitant to visiting medical places with large gatherings, there are also chances that travel, hospitality, and sports-related facilities will suffer gaining finances and income through sales taxes, tolls, etc.

Inflation Across the Industry

The next big challenge which construction contractors are very likely to encounter is the sudden price rise. With fluctuations happening for material, supplies, deliveries, and other resources, there will be a significant increase in prices across the industry.

With construction coming back on track around the world, there has been a sudden surge in the demand for the essential construction material which will result in a consistent price rise. This entire situation is the result of sudden deflection and more rapid recovery that has disturbed the demand and supply cycle.

Even though contractors are actively looking for solutions such as expanding their supplier network, it will still be a challenge to counter the inflation happening on such a large scale.

Diminished Revenues

Last but not least, the decline in the construction industry would have a direct impact on the revenue generated by state and local governments. With the projected decline of \$167 billion in 2021 and \$155 billion in 2020, there would be a major effect on the infrastructure projects led by government agencies. This would include the construction of roads, bridges, and other trans-

portation projects that are funded by the state and local departments.

Ultimately, it would force the government to look for alternative sources of revenue to keep meet the revenue goals of the federal government. Moreover, this decline in the funds could even make the existing and upcoming projects go to a standstill.

The present situation is very natural with MTA losing around \$800 million every month due to crisis along with the federal government struggling to meet the projected funding announced for the year 2020 and 2021, under the CARES Act.

The Crux

With the construction industry taking such a massive toll under the prevailing pandemic, it is crucial for construction firms and federal agencies to work together and find points to rectify.

As most contractors and construction professionals, irrespective of their circumstances have experienced such stress levels at one point or another, the goals must be made to tackle material issues, better project planning, and everything that can help retain cash flow.

All in all, there is no time better than now to plan ahead of the time and make the best use of resources such as construction project management software and other tools to keep things under control.

Good Luck!

SOURCE:

<https://www.constructconnect.com/blog/7-covid-19-related-challenges-that-contractors-need-to-tackle-in-2021>